

## Makani Networks tests Enhancer<sup>™</sup> WAN optimization platform

"Makani Networks creates new technology that enables high performance access to enterprise applications, files, and data storage across Wide Area Networks"

May 21, 2009 – San Francisco, California – Makani Networks, Inc., today announced successful tests of its Enhancer<sup>™</sup> WAN optimization platform.

Makani Networks' Enhancer<sup>™</sup> WAN optimization platform speeds up application performance over wide-area networks for applications used by enterprises to conduct every-day business activities like email systems (e.g., Exchange®), file access, backup, and Web-based business applications (e.g., ERP and CRM). The Enhancer<sup>™</sup> appliances incorporate the revolutionary Makani Latency Buster<sup>™</sup> Architecture to solve both the limited bandwidth and the high latency issues associated with moving all types of data over a WAN. The appliances use a combination of patent-pending techniques called Hierarchical Memory<sup>®</sup>, accelerate both transport protocols (TCP) and application protocols (Web, CIFS and MAPI), and cache files and raw network traffic patterns at the network edge in order to reduce the transfer time from hours or minutes to seconds.

Rajiv Chakravorty, Founder and Chief Technology Officer of Makani Networks and a pioneer in mobile computing and wide-area networked systems, explained that high latency and low throughput has always plagued wide area networks ("WANs") particularly enterprise applications and networked storage. "Many IT architects are actively pursuing IT site consolidation strategies that move servers,

storage and backup infrastructure from their remote sites to the "Cloud". They want lower IT costs, enhanced security, improved compliance, more thorough data protection, easier management, and easier software updates and upgrades." Makani Networks' products accelerate the performance of enterprise applications and networked storage and other client-server systems over long distances by orders of magnitude.

A world leading innovator, Rajiv Chakravorty is a recipient of prestigious International Awards and Fellowships from: India, Germany, The Netherlands, United Kingdom and an "Extraordinary Ability" classification from the US government for "Nobel-prize quality research work." Previously, he conducted ground-breaking research work at Philips Research – Advanced Systems and Applications Laboratory (ASA – Labs) The Netherlands and Sasken R&D India, where he made pioneering contributions toward remote management of Internet-enabled devices and mobile/wireless and Internet multimedia systems. His contributions are now an integral part of millions of softwares and systems products currently being shipped from Philips, Intel, Ericsson and NEC. Following Philips, he worked as a researcher at Cambridge University and pursued his PhD.



Makani offers high-performance, easy-to-use and technically innovative solutions for next-generation wide-area services. Makani Mobilizer<sup>™</sup> appliances are deployed in the customer's network for blazing-speed data access over a wide-range of access networks. Makani Enhancers<sup>™</sup> are deployed for wide-area data acceleration and optimization. Founded in 2006, Makani is headquartered in San Francisco USA.